

Are you ready to outsource one or more of your financial aid services but not looking forward to the RFP process? **We have a solution – cooperative buying.**

Your state allows for cooperative buying also known as piggybacking on another valid contract. Contracts that have been competitively bid by another public higher education institution (in-state or out-of-state) can in some instances be utilized by another college or university assuming the secondary institution follows the same terms as the original contract.

Consider the Advantages

- **Competitive pricing.** Since the contract has already been competitively bid, you leverage the negotiating power of the original contract, which may be for a larger institution and more competitively priced than you are able to secure on your own.
- **Eliminate the hassle of an RFP.** RFPs take precious time and resources. You and others at your institution could spend hours writing the RFP document, holding vendor meetings, reviewing responses, negotiating contract and pricing terms, and selecting the right vendor.
- **Quicker startup.** Leveraging an existing contract saves time and allows you to implement the products and services much quicker than going through an entire RFP and contracting process.

We are here to help connect you with higher education institutions that have already competitively bid our services to take the worry out of the competitive bidding process for you because it has already been done. Taking advantage of this opportunity allows you to quickly implement our services and stay focused on what is important – your students and helping them succeed!

DISTRICT OF COLUMBIA

District of Columbia Code
Division I Government of District
Title 2 Government Administration
Chapter 3 Procurement
Unit A Procurement Practices for the District Government
Subchapter XI Miscellaneous

§ 2-311.02. Cooperative purchasing agreement.

(a) The Director shall be authorized and encouraged to participate in, sponsor, conduct, or administer cooperative purchasing agreements with any state, county, or municipal jurisdiction for the purpose of procuring supplies and services, which shall include construction services or architectural and engineering services related to construction repairs, upgrades, restoration, alteration, and reconstruction of existing buildings and facilities. Cooperative purchasing agreements entered into by the District government shall be in accordance with, to the extent practicable, all laws, statutes, and regulations of the District government with respect to contracting, and shall not be inconsistent with laws, statutes, and regulations of the United States government that apply specifically to the District.

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(b) The District government may not participate in any cooperative purchasing agreement pursuant to subsection (a) of this section that does not mandate minimum minority business participation levels equal to those required by subchapter VIII of Chapter 2 of this title.

(c) Cooperative purchasing agreements may include, but not be limited to, the following:

- (1) Agreements for the cooperative purchasing of supplies and services;
- (2) Agreements for the sale, purchase, or use of property belonging to either the District or a neighboring jurisdiction;
- (3) Agreements for the common use of facilities equipment;
- (4) Agreements for automated databases; or
- (5) Agreements for construction services or architectural and engineering services related to the repair, upgrade, restoration, alteration and reconstruction of buildings and facilities.

(d) No agency shall enter into or participate in a cooperative purchasing agreement unless that participation is authorized by the Director pursuant to the District Government Procurement Regulations.

Get Started Now

Contact your business development partner, call 888.529.2028 or email InceptiaCS@inceptia.org and we can help you get the most out of your contracting options with your purchasing department.

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